



A G E N D A
REGULAR MEETING
January 19, 2017 – 5:30 pm
Meeting Location
17967 Bushard St.
Fountain Valley CA 92708

CALL TO ORDER – 5:30 pm

ROLL CALL

APPROVAL OF MINUTES

1. December Meeting Minutes

PRESENTATIONS

- FVPD 50th Anniversary Grant Request
- Boys and Girls Club of Huntington Valley Grant Request

PUBLIC COMMENTS ON SCHEDULED ITEMS ONLY

INFORMATION / ACTION ITEMS

2. December Financial Report – Grandis
3. Taste of Fountain Valley - Cameron
4. Poker Tournament – Taylor
5. 5K– Taylor
6. Board Roster/Applications Due - Frizzelle
7. Grant/Sponsorship Requests
 - a. FVPD
 - b. Boys and Girls Club of Huntington Valley
8. Sub-Committee Reports – Nonprofit, Activities, Fundraising
9. Director Reports

VERBAL / WRITTEN CORRESPONDENCE

GENERAL / PUBLIC COMMENTS

ADJOURNMENT

Next Regular Meeting Scheduled – February 16, 2017 at the Center at Founders Village



**FOUNTAIN VALLEY COMMUNITY FOUNDATION
REGULAR MEETING
FOUNTAIN VALLEY SENIOR CENTER
December 15, 2016
Minutes**

Call to Order

Fountain Valley Community Foundation President Balani called the meeting of the Fountain Valley Community Foundation to order at 5:30 pm on December 15, 2016.

Directors Present: Cameron, Montz, Taylor, Poirel, Balani, Cao, Grandis, Frizzelle Nagel

Approval of Minutes:

1. November minutes approved Director Taylor moved, director Cameron 2nds. Motion carried 8-0, director Grandis had not arrived yet.

Information/Action Items:

2. **November Financial Reports - Grandis** Director Grandis would like to only include detailed financial statements on the website annually.
3. **Strategic Planning - Taylor** Board discussed on January 19th at 3:00pm they will meet at the Cameron's home to discuss event management and director's responsibilities.
4. **Poker Tournament – Taylor** March 25th will be the spring poker tournament. Director Montz will be in charge of the bar, Director Cameron will be in charge of Registration, and Director Poirel the food. Fall may be a Casino night. Locations for Casino night were discussed.
5. **5K - Taylor** We raised the price to \$30. On Jan 5th there will be a meeting for the non profits to introduce the new website. Director Grandis would like the 5K to change to more of a jog a thon where the participants are sponsored.
6. **Website – Frizzelle** Website is live, Director Frizzelle offered to act as Web Master for now. Director Montz asked for the mission statement to be more prominent.
7. **Director Cameron Reports** Masuda Middle school agreed to decorate the FVCF Christmas tree at the tree lighting event and had costs of \$253.74, can FVCF reimburse them? Director Taylor moved that FVCF reimburse Masuda, Director Montz 2nd. Motion carried 9-0.

Adjournment: Meeting was adjourned at 6:40 PM.

Next Special meeting is Thursday, January 19, 2016 – 3:00 pm at Director Cameron's home.

Fountain Valley Community Foundation

STATEMENT OF FINANCIAL POSITION

As of December 31, 2016

| | TOTAL |
|-------------------------------------|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| FVCF - Checking | 44,740.81 |
| FVCF - Money Market | 107,368.00 |
| Petty Cash | 200.00 |
| Total Bank Accounts | \$152,308.81 |
| Accounts Receivable | |
| Accounts Receivable | 6,250.00 |
| Total Accounts Receivable | \$6,250.00 |
| Total Current Assets | \$158,558.81 |
| TOTAL ASSETS | \$158,558.81 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 22,383.08 |
| Total Accounts Payable | \$22,383.08 |
| Total Current Liabilities | \$22,383.08 |
| Long-Term Liabilities | |
| Food Drive Program | -32.36 |
| Honored Heros Banner Program | 2,278.18 |
| Military Support Program | 696.42 |
| Relay for Life - FV | 198.26 |
| Senior Nutrition Liability | 2,975.00 |
| Senior Services-Senior Center | 15,679.44 |
| Total Long-Term Liabilities | \$21,794.94 |
| Total Liabilities | \$44,178.02 |
| Equity | |
| Unrestricted Net Assets | 123,038.33 |
| Net Revenue | -8,657.54 |
| Total Equity | \$114,380.79 |
| TOTAL LIABILITIES AND EQUITY | \$158,558.81 |

Fountain Valley Community Foundation

Reconciliation Report

FVCF - Checking, Period Ending 12/30/2016

Reconciled on: 01/05/2017 (any changes to transactions after this date aren't reflected on this report)

Reconciled by: Glenn Grandis

Summary

| | |
|---|------------|
| Statement Beginning Balance | 58,827.78 |
| Checks and Payments cleared | -19,122.91 |
| Deposits and Other Credits cleared | +9,111.50 |
| Statement Ending Balance | 48,816.37 |
| Uncleared transactions as of 12/30/2016 | -4,075.56 |
| Register Balance as of 12/30/2016 | 44,740.81 |

Details

Checks and Payments cleared

| <u>Date</u> | <u>Type</u> | <u>Num</u> | <u>Name</u> | <u>Amount</u> |
|-------------|--------------|------------|---|---------------|
| 09/07/2016 | Bill Payment | 2340 | Fulton PTA | -64.00 |
| 09/30/2016 | Bill Payment | 2367 | FVHS Boys Water Polo | -50.00 |
| 10/26/2016 | Bill Payment | 2381 | Attorney General's Registry of Charitable | -25.00 |
| 11/16/2016 | Bill Payment | 2387 | Bill Cameron | -51.76 |
| 11/16/2016 | Bill Payment | 2389 | Schwerin, Annette M. | -62.16 |
| 11/16/2016 | Bill Payment | 2391 | Lytle Screenprinting, Inc. | -1,344.60 |
| 11/18/2016 | Bill Payment | 2393 | Jane lovine | -84.34 |
| 11/18/2016 | Bill Payment | 2394 | Rose Wakely | -55.92 |
| 11/18/2016 | Bill Payment | 2395 | Yvan Cao | -742.10 |
| 11/28/2016 | Bill Payment | 2396 | Matt Taylor | -20.50 |
| 11/28/2016 | Bill Payment | 2397 | Jane lovine | -79.05 |
| 11/28/2016 | Bill Payment | 2398 | Southwest Community Center | -100.00 |
| 12/01/2016 | Expenditure | | Square Up | -52.80 |
| 12/02/2016 | Bill Payment | 2402 | Matt Taylor | -1,594.53 |
| 12/02/2016 | Bill Payment | 2403 | Bracken's Kitchen | -60.00 |
| 12/02/2016 | Bill Payment | 2404 | Bunnys Kids | -90.00 |
| 12/02/2016 | Bill Payment | 2405 | Courreges PTA | -90.00 |
| 12/02/2016 | Bill Payment | 2406 | FVHS Boys Water Polo | -30.00 |
| 12/02/2016 | Bill Payment | 2408 | FVHS Baseball | -90.00 |
| 12/02/2016 | Bill Payment | 2409 | FVHS Boys Basketball | -240.00 |
| 12/02/2016 | Bill Payment | 2420 | FVHS Color Guard | -150.00 |
| 12/02/2016 | Bill Payment | 2421 | FVHS Dance Team | -60.00 |
| 12/02/2016 | Bill Payment | 2422 | FVHS Field Hockey | -150.00 |
| 12/02/2016 | Bill Payment | 2417 | FVHS Football Boosters | -480.00 |
| 12/02/2016 | Bill Payment | 2423 | FVHS Girls Volleyball | -300.00 |
| 12/02/2016 | Bill Payment | 2424 | FVHS Pep Squad | -30.00 |
| 12/02/2016 | Bill Payment | 2425 | FVHS Royal Regiment | -60.00 |

| <u>Date</u> | <u>Type</u> | <u>Num</u> | <u>Name</u> | <u>Amount</u> |
|-------------|--------------|------------|-------------------------------|---------------|
| 12/02/2016 | Bill Payment | 2426 | FVHS Vocal Music | -210.00 |
| 12/02/2016 | Bill Payment | 2427 | TERI Inc. | -1,400.00 |
| 12/02/2016 | Bill Payment | 2428 | Masuda Middle School PTSO | -90.00 |
| 12/02/2016 | Bill Payment | 2429 | City Fountain Valley | -683.52 |
| 12/02/2016 | Bill Payment | 2430 | HB Pateadores Soccer | -270.00 |
| 12/02/2016 | Bill Payment | 2431 | Huntington Beach Kiwanis Club | -30.00 |
| 12/02/2016 | Expenditure | | Meritus Payment Solutions | -8.87 |
| 12/05/2016 | Expenditure | | Square Up | -5.00 |
| 12/14/2016 | Bill Payment | 2432 | Rob Frizzelle | -42.95 |
| 12/14/2016 | Bill Payment | 2433 | Schwerin, Annette M. | -127.59 |
| 12/16/2016 | Bill Payment | 2436 | Tracy Cameron | -12.95 |
| 12/19/2016 | Bill Payment | 2438 | City Fountain Valley | -10,025.88 |
| 12/19/2016 | Bill Payment | 2439 | Jane lovine | -59.39 |
| Total | | | | -19,122.91 |

Deposits and Other Credits cleared

| <u>Date</u> | <u>Type</u> | <u>Num</u> | <u>Name</u> | <u>Amount</u> |
|-------------|--------------|------------|-------------------|---------------|
| 09/12/2016 | Bill Payment | 2344 | Courreges PTA | 0.00 |
| 09/19/2016 | Bill Payment | 2352 | Steve Nagel | 0.00 |
| 10/26/2016 | Check | 2378 | ABC | 0.00 |
| 12/01/2016 | Payment | | SWEETWORXX | 1,250.00 |
| 12/01/2016 | Payment | | Farmers Insurance | 250.00 |
| 12/02/2016 | Deposit | | | 3,400.00 |
| 12/12/2016 | Payment | 113 | FV Fit Body | 1,250.00 |
| 12/12/2016 | Deposit | | | 129.60 |
| 12/12/2016 | Deposit | | | 25.00 |
| 12/12/2016 | Deposit | | | 474.93 |
| 12/14/2016 | Payment | 1213 | FV Pony Baseball | 1,000.00 |
| 12/14/2016 | Deposit | | | 87.50 |
| 12/14/2016 | Deposit | | | 312.00 |
| 12/14/2016 | Deposit | | | 150.00 |
| 12/14/2016 | Deposit | | | 29.04 |
| 12/16/2016 | Deposit | | | 200.00 |
| 12/16/2016 | Deposit | | | 23.43 |
| 12/27/2016 | Deposit | | | 30.00 |
| 12/27/2016 | Deposit | | | 500.00 |
| Total | | | | 9,111.50 |

Additional Information

Uncleared Checks and Payments as of 12/30/2016

| <u>Date</u> | <u>Type</u> | <u>Num</u> | <u>Name</u> | <u>Amount</u> |
|-------------|--------------|------------|---------------------------|---------------|
| 03/25/2016 | Bill Payment | 2138 | Einstein Endeavor Academy | -60.00 |
| 03/25/2016 | Bill Payment | 2174 | Pet Pro Life | -100.00 |

| <u>Date</u> | <u>Type</u> | <u>Num</u> | <u>Name</u> | <u>Amount</u> |
|-------------|--------------|------------|---------------------------------|---------------|
| 04/06/2016 | Bill Payment | 2198 | FVHS Wrestling | -60.00 |
| 05/06/2016 | Bill Payment | 2229 | Desperate Paws Dog Club of OC | -25.00 |
| 05/13/2016 | Bill Payment | 2238 | Desperate Paws Dog Club of OC | -50.00 |
| 06/29/2016 | Bill Payment | 2272 | Holy Spirit Youth Ministry | -50.00 |
| 12/02/2016 | Bill Payment | 2407 | FVHS - Theatre | -60.00 |
| 12/02/2016 | Bill Payment | 2410 | FVHS Boys Soccer | -240.00 |
| 12/02/2016 | Bill Payment | 2418 | FVHS Girls Basketball Boosters | -30.00 |
| 12/02/2016 | Bill Payment | 2419 | FVHS Girls Soccer Boosters Club | -90.00 |
| 12/14/2016 | Bill Payment | 2434 | Matt Taylor | -200.00 |
| 12/16/2016 | Bill Payment | 2435 | Summer Harvest | -330.00 |
| 12/16/2016 | Bill Payment | 2437 | Aztec Technology Corp | -2,680.56 |
| 12/19/2016 | Bill Payment | 2440 | Matt Taylor | -100.00 |
| Total | | | | -4,075.56 |

Fountain Valley Community Foundation

STATEMENT OF ACTIVITY

December 2016

| | TOTAL |
|--|-------------------|
| REVENUE | |
| Individ, Business Contributions | |
| Corporate Contributions | 30.00 |
| Friends of the Foundation | 525.00 |
| Mayor's Breakfast | 312.00 |
| Miscellaneous Contributions | 498.36 |
| Total Individ, Business Contributions | 1,365.36 |
| Miscellaneous Income | |
| Interest Income | 9.09 |
| Total Miscellaneous Income | 9.09 |
| Special Events Income | |
| 5K Fun Run | |
| Registrations | 30.00 |
| Sponsors | 2,500.00 |
| Total 5K Fun Run | 2,530.00 |
| Total Special Events Income | 2,530.00 |
| Total Revenue | \$3,904.45 |
| GROSS PROFIT | \$3,904.45 |
| EXPENDITURES | |
| Awards and Grants Expense | |
| Community Outreach | |
| Various Grants | -87.50 |
| Total Community Outreach | -87.50 |
| Event Sponsorship Expense | |
| Concert in the Park Sponsor | 2,500.00 |
| Disabled Dance Grant | 500.00 |
| Easter Egg Hunt Sponsor | 1,800.00 |
| Movies in the Park | 300.00 |
| Summerfest Sponsor | 2,500.00 |
| Tree Lighting Ceremony Sponsor | 1,500.00 |
| Total Event Sponsorship Expense | 9,100.00 |
| Total Awards and Grants Expense | 9,012.50 |
| Operations Expense | |
| Credit Card Fees | 67.63 |
| Foundation Development | -129.60 |
| Other Costs | 2,680.56 |
| Payroll Expenses | 1,592.11 |
| Postage, Mailing Service | 32.95 |
| Printing and Copying | 59.39 |
| Software/Computer Equipment | 135.27 |
| Total Operations Expense | 4,438.31 |
| Pass Through Expenses | |

| | TOTAL |
|--|----------------------|
| Tree Lighting Sponsors | 99.12 |
| Total Pass Through Expenses | 99.12 |
| Special Events Expenses | |
| Other Special Events Expenses | |
| Miscellaneous Events Expense | 38.47 |
| Tree Lighting | 555.70 |
| Total Other Special Events Expenses | 594.17 |
| Poker Tournament - Fall | |
| Benefiting Organizations - Fall | 330.00 |
| Expenses - Fall | 312.95 |
| Total Poker Tournament - Fall | 642.95 |
| Total Special Events Expenses | 1,237.12 |
| Total Expenditures | \$14,787.05 |
| NET OPERATING REVENUE | \$ -10,882.60 |
| NET REVENUE | \$ -10,882.60 |

Fountain Valley Community Foundation

BUDGET VS. ACTUALS: JULY 1, 2016 - JUNE 30, 2017 - FY17 P&L

July - December, 2016

| | TOTAL | | | |
|--|------------------|------------------|------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| REVENUE | | | | |
| Individ, Business Contributions | | | | |
| Corporate Contributions | 109.69 | 300.00 | -190.31 | 36.56 % |
| Friends of the Foundation | 3,825.00 | 3,500.00 | 325.00 | 109.29 % |
| Mayor's Breakfast | 408.80 | 260.00 | 148.80 | 157.23 % |
| Miscellaneous Contributions | 603.49 | | 603.49 | |
| Total Individ, Business Contributions | 4,946.98 | 4,060.00 | 886.98 | 121.85 % |
| Miscellaneous Income | | | | |
| Interest Income | 111.56 | 200.00 | -88.44 | 55.78 % |
| Total Miscellaneous Income | 111.56 | 200.00 | -88.44 | 55.78 % |
| Pass Through Revenue | | | | |
| Concerts in the Park Sponsors | 5,100.00 | | 5,100.00 | |
| Disabled Dances | 150.00 | | 150.00 | |
| Easter Egg Hunt Sponsors | 2,250.00 | | 2,250.00 | |
| Movies in the Park Sponsors | 1,610.00 | | 1,610.00 | |
| Other City Programs | 2,500.00 | | 2,500.00 | |
| Senior Expo Sponsors | 800.00 | | 800.00 | |
| Summerfest Sponsors | 2,500.00 | | 2,500.00 | |
| Tree Lighting Ceremony Sponsors | 10,950.00 | | 10,950.00 | |
| Total Pass Through Revenue | 25,860.00 | | 25,860.00 | |
| Special Events Income | | | | |
| 5K Fun Run | | | | |
| Registrations | 40.00 | 40.00 | 0.00 | 100.00 % |
| Sponsors | 3,550.00 | 3,500.00 | 50.00 | 101.43 % |
| Total 5K Fun Run | 3,590.00 | 3,540.00 | 50.00 | 101.41 % |
| Classic Car Show | | | | |
| Sponsors/Vendors | 350.00 | 350.00 | 0.00 | 100.00 % |
| Total Classic Car Show | 350.00 | 350.00 | 0.00 | 100.00 % |
| Other Special Events Income | | | | |
| Concerts in the Park Bar Income | 6,599.80 | 8,000.00 | -1,400.20 | 82.50 % |
| Great FV Campout | 3,665.00 | 4,000.00 | -335.00 | 91.63 % |
| Total Other Special Events Income | 10,264.80 | 12,000.00 | -1,735.20 | 85.54 % |
| Poker Tournament - Fall | | | | |
| Bar Sales | 1,757.00 | 2,000.00 | -243.00 | 87.85 % |
| Raffle/Auction | 1,775.00 | 1,500.00 | 275.00 | 118.33 % |
| Rebuy | 9,199.00 | 8,000.00 | 1,199.00 | 114.99 % |
| Registrations | 4,415.00 | 5,000.00 | -585.00 | 88.30 % |
| Sponsors | 1,250.00 | 2,000.00 | -750.00 | 62.50 % |
| Total Poker Tournament - Fall | 18,396.00 | 18,500.00 | -104.00 | 99.44 % |
| Poker Tournament - Spring | | | | |
| Sponsors - Spring | 500.00 | 500.00 | 0.00 | 100.00 % |

| | TOTAL | | | |
|--|--------------------|--------------------|--------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Total Poker Tournament - Spring | 500.00 | 500.00 | 0.00 | 100.00 % |
| Total Special Events Income | 33,100.80 | 34,890.00 | -1,789.20 | 94.87 % |
| Total Revenue | \$64,019.34 | \$39,150.00 | \$24,869.34 | 163.52 % |
| GROSS PROFIT | \$64,019.34 | \$39,150.00 | \$24,869.34 | 163.52 % |
| EXPENDITURES | | | | |
| Awards and Grants Expense | | | | |
| Community Outreach | | | | |
| Various Grants | 3,562.50 | 4,000.00 | -437.50 | 89.06 % |
| Total Community Outreach | 3,562.50 | 4,000.00 | -437.50 | 89.06 % |
| Event Sponsorship Expense | | | | |
| Concert in the Park Sponsor | 2,500.00 | 2,500.00 | 0.00 | 100.00 % |
| Disabled Dance Grant | 500.00 | 500.00 | 0.00 | 100.00 % |
| Easter Egg Hunt Sponsor | 1,800.00 | 1,800.00 | 0.00 | 100.00 % |
| Movies in the Park | 300.00 | 500.00 | -200.00 | 60.00 % |
| Summerfest Sponsor | 2,500.00 | 1,500.00 | 1,000.00 | 166.67 % |
| Tree Lighting Ceremony Sponsor | 1,500.00 | 3,000.00 | -1,500.00 | 50.00 % |
| Total Event Sponsorship Expense | 9,100.00 | 9,800.00 | -700.00 | 92.86 % |
| Total Awards and Grants Expense | 12,662.50 | 13,800.00 | -1,137.50 | 91.76 % |
| Operations Expense | | | | |
| Credit Card Fees | 502.95 | 326.00 | 176.95 | 154.28 % |
| Filings | 555.00 | 600.00 | -45.00 | 92.50 % |
| Foundation Development | 99.68 | 0.00 | 99.68 | |
| Insurance - Liability, D and O | 663.00 | 700.00 | -37.00 | 94.71 % |
| Marketing | 1,105.92 | 1,250.00 | -144.08 | 88.47 % |
| Membership Fees | 315.00 | 400.00 | -85.00 | 78.75 % |
| Other Costs | 4,150.36 | 1,250.00 | 2,900.36 | 332.03 % |
| Payroll Expenses | 5,301.47 | 7,000.00 | -1,698.53 | 75.74 % |
| Postage, Mailing Service | 79.95 | 179.00 | -99.05 | 44.66 % |
| Printing and Copying | 89.62 | 196.00 | -106.38 | 45.72 % |
| Software/Computer Equipment | 135.27 | 200.00 | -64.73 | 67.64 % |
| Supplies | 275.96 | 316.00 | -40.04 | 87.33 % |
| Volunteer Support | 527.51 | 1,200.00 | -672.49 | 43.96 % |
| Total Operations Expense | 13,801.69 | 13,617.00 | 184.69 | 101.36 % |
| Pass Through Expenses | | | | |
| Concerts in the Park Sponsors | 5,100.00 | | 5,100.00 | |
| Disabled Dance Sponsor Expense | 150.00 | | 150.00 | |
| Easter Egg Hunt Sponsors | 2,250.00 | | 2,250.00 | |
| Movies in the Park Sponsors | 1,610.00 | | 1,610.00 | |
| Senior Expo Sponsors | 800.00 | | 800.00 | |
| Sportspark-Softball Sponsors | 2,500.00 | | 2,500.00 | |
| Summerfest Sponsors | 2,500.00 | | 2,500.00 | |
| Tree Lighting Sponsors | 10,950.00 | | 10,950.00 | |
| Total Pass Through Expenses | 25,860.00 | | 25,860.00 | |
| Special Events Expenses | | | | |
| Classic Car Show Exp | | | | |
| Car Show Expenses | 170.57 | 170.00 | 0.57 | 100.34 % |
| Total Classic Car Show Exp | 170.57 | 170.00 | 0.57 | 100.34 % |

| | | TOTAL | | |
|--|---------------------|---------------------|---------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Other Special Events Expenses | | | | |
| Concerts Bar Expense | 5,245.34 | 5,000.00 | 245.34 | 104.91 % |
| Great FV Campout | 3,609.71 | 3,750.00 | -140.29 | 96.26 % |
| Miscellaneous Events Expense | 403.39 | | 403.39 | |
| Tree Lighting | 555.70 | 300.00 | 255.70 | 185.23 % |
| Total Other Special Events Expenses | 9,814.14 | 9,050.00 | 764.14 | 108.44 % |
| Poker Tournament - Fall | | | | |
| Benefiting Organizations - Fall | 4,580.00 | 4,500.00 | 80.00 | 101.78 % |
| Expenses - Fall | 5,072.98 | 5,000.00 | 72.98 | 101.46 % |
| Total Poker Tournament - Fall | 9,652.98 | 9,500.00 | 152.98 | 101.61 % |
| Poker Tournament - Spring | | | | |
| Expenses - Spring | 173.00 | 173.00 | 0.00 | 100.00 % |
| Total Poker Tournament - Spring | 173.00 | 173.00 | 0.00 | 100.00 % |
| Summerfest Expenses | | | | |
| Summerfest Transfer Net to City | 292.00 | 0.00 | 292.00 | |
| Total Summerfest Expenses | 292.00 | 0.00 | 292.00 | |
| Total Special Events Expenses | 20,102.69 | 18,893.00 | 1,209.69 | 106.40 % |
| Uncollectable Pledges | 250.00 | | 250.00 | |
| Total Expenditures | \$72,676.88 | \$46,310.00 | \$26,366.88 | 156.94 % |
| NET OPERATING REVENUE | \$ -8,657.54 | \$ -7,160.00 | \$ -1,497.54 | 120.92 % |
| NET REVENUE | \$ -8,657.54 | \$ -7,160.00 | \$ -1,497.54 | 120.92 % |

Fountain Valley Community Foundation

PROFIT & LOSS BY CLASS

July - December, 2016

| | FVCF | PASS THROUGH | NOT SPECIFIED | TOTAL |
|--|------------------|------------------|---------------|--------------------|
| REVENUE | | | | |
| Individ, Business Contributions | | | | \$0.00 |
| Corporate Contributions | 109.69 | | | \$109.69 |
| Friends of the Foundation | 3,825.00 | | | \$3,825.00 |
| Mayor's Breakfast | 408.80 | | | \$408.80 |
| Miscellaneous Contributions | 603.49 | | | \$603.49 |
| Total Individ, Business Contributions | 4,946.98 | | | \$4,946.98 |
| Miscellaneous Income | | | | \$0.00 |
| Interest Income | 111.56 | | | \$111.56 |
| Total Miscellaneous Income | 111.56 | | | \$111.56 |
| Pass Through Revenue | | | | \$0.00 |
| Concerts in the Park Sponsors | | 5,100.00 | | \$5,100.00 |
| Disabled Dances | | 150.00 | | \$150.00 |
| Easter Egg Hunt Sponsors | | 2,250.00 | | \$2,250.00 |
| Movies in the Park Sponsors | | 1,610.00 | | \$1,610.00 |
| Other City Programs | | 2,500.00 | | \$2,500.00 |
| Senior Expo Sponsors | | 800.00 | | \$800.00 |
| Summerfest Sponsors | | 2,500.00 | | \$2,500.00 |
| Tree Lighting Ceremony Sponsors | | 10,950.00 | | \$10,950.00 |
| Total Pass Through Revenue | | 25,860.00 | | \$25,860.00 |
| Special Events Income | | | | \$0.00 |
| 5K Fun Run | | | | \$0.00 |
| Registrations | 40.00 | | | \$40.00 |
| Sponsors | 3,550.00 | | | \$3,550.00 |
| Total 5K Fun Run | 3,590.00 | | | \$3,590.00 |
| Classic Car Show | | | | \$0.00 |
| Sponsors/Vendors | 350.00 | | | \$350.00 |
| Total Classic Car Show | 350.00 | | | \$350.00 |
| Other Special Events Income | | | | \$0.00 |
| Concerts in the Park Bar Income | 6,599.80 | | | \$6,599.80 |
| Great FV Campout | 3,665.00 | | | \$3,665.00 |
| Total Other Special Events Income | 10,264.80 | | | \$10,264.80 |
| Poker Tournament - Fall | | | | \$0.00 |
| Bar Sales | 1,757.00 | | | \$1,757.00 |
| Raffle/Auction | 1,775.00 | | | \$1,775.00 |
| Rebuy | 9,199.00 | | | \$9,199.00 |
| Registrations | 4,415.00 | | | \$4,415.00 |
| Sponsors | 1,250.00 | | | \$1,250.00 |
| Total Poker Tournament - Fall | 18,396.00 | | | \$18,396.00 |
| Poker Tournament - Spring | | | | \$0.00 |
| Sponsors - Spring | 500.00 | | | \$500.00 |
| Total Poker Tournament - Spring | 500.00 | | | \$500.00 |
| Summerfest Revenue | | | | \$0.00 |

| | FVCF | PASS THROUGH | NOT SPECIFIED | TOTAL |
|--|--------------------|--------------------|---------------|--------------------|
| Event Sales Revenue - City | | 0.00 | | \$0.00 |
| Total Summerfest Revenue | | 0.00 | | \$0.00 |
| Total Special Events Income | 33,100.80 | 0.00 | | \$33,100.80 |
| Total Revenue | \$38,159.34 | \$25,860.00 | \$0.00 | \$64,019.34 |
| GROSS PROFIT | \$38,159.34 | \$25,860.00 | \$0.00 | \$64,019.34 |
| EXPENDITURES | | | | |
| Awards and Grants Expense | | | | \$0.00 |
| Community Outreach | | | | \$0.00 |
| Various Grants | 3,562.50 | | | \$3,562.50 |
| Total Community Outreach | 3,562.50 | | | \$3,562.50 |
| Event Sponsorship Expense | | | | \$0.00 |
| Concert in the Park Sponsor | 2,500.00 | | | \$2,500.00 |
| Disabled Dance Grant | 500.00 | | | \$500.00 |
| Easter Egg Hunt Sponsor | 1,800.00 | | | \$1,800.00 |
| Movies in the Park | 300.00 | | | \$300.00 |
| Summerfest Sponsor | 2,500.00 | | | \$2,500.00 |
| Tree Lighting Ceremony Sponsor | 1,500.00 | | | \$1,500.00 |
| Total Event Sponsorship Expense | 9,100.00 | | | \$9,100.00 |
| Total Awards and Grants Expense | 12,662.50 | | | \$12,662.50 |
| Operations Expense | | | | \$0.00 |
| Credit Card Fees | 502.95 | | | \$502.95 |
| Filings | 555.00 | | | \$555.00 |
| Foundation Development | 99.68 | | | \$99.68 |
| Insurance - Liability, D and O | 663.00 | | | \$663.00 |
| Marketing | 1,105.92 | | | \$1,105.92 |
| Membership Fees | 315.00 | | | \$315.00 |
| Other Costs | 4,150.36 | | 0.00 | \$4,150.36 |
| Payroll Expenses | 5,301.47 | | | \$5,301.47 |
| Postage, Mailing Service | 79.95 | | | \$79.95 |
| Printing and Copying | 89.62 | | | \$89.62 |
| Software/Computer Equipment | 135.27 | | | \$135.27 |
| Supplies | 275.96 | | | \$275.96 |
| Volunteer Support | 527.51 | | | \$527.51 |
| Total Operations Expense | 13,801.69 | | 0.00 | \$13,801.69 |
| Pass Through Expenses | | | | \$0.00 |
| Concerts in the Park Sponsors | | 5,100.00 | | \$5,100.00 |
| Disabled Dance Sponsor Expense | | 150.00 | | \$150.00 |
| Easter Egg Hunt Sponsors | | 2,250.00 | | \$2,250.00 |
| Movies in the Park Sponsors | | 1,610.00 | | \$1,610.00 |
| Senior Expo Sponsors | | 800.00 | | \$800.00 |
| Sportspark-Softball Sponsors | | 2,500.00 | | \$2,500.00 |
| Summerfest Sponsors | | 2,500.00 | | \$2,500.00 |
| Tree Lighting Sponsors | | 10,950.00 | | \$10,950.00 |
| Total Pass Through Expenses | | 25,860.00 | | \$25,860.00 |
| Special Events Expenses | | | | \$0.00 |
| Classic Car Show Exp | | | | \$0.00 |
| Car Show Expenses | 170.57 | | | \$170.57 |
| Total Classic Car Show Exp | 170.57 | | | \$170.57 |

| | FVCF | PASS THROUGH | NOT SPECIFIED | TOTAL |
|--|---------------------|--------------------|---------------|---------------------|
| Other Special Events Expenses | | | | \$0.00 |
| Concerts Bar Expense | 5,245.34 | | | \$5,245.34 |
| Concerts Expense Non Bar | 0.00 | | | \$0.00 |
| Great FV Campout | 3,609.71 | | | \$3,609.71 |
| Miscellaneous Events Expense | 403.39 | | | \$403.39 |
| Tree Lighting | 555.70 | | | \$555.70 |
| Total Other Special Events Expenses | 9,814.14 | | | \$9,814.14 |
| Poker Tournament - Fall | | | | \$0.00 |
| Benefiting Organizations - Fall | 4,580.00 | | | \$4,580.00 |
| Expenses - Fall | 5,072.98 | | | \$5,072.98 |
| Total Poker Tournament - Fall | 9,652.98 | | | \$9,652.98 |
| Poker Tournament - Spring | | | | \$0.00 |
| Expenses - Spring | 173.00 | | | \$173.00 |
| Total Poker Tournament - Spring | 173.00 | | | \$173.00 |
| Summerfest Expenses | | | | \$0.00 |
| Summerfest Transfer Net to City | | 292.00 | | \$292.00 |
| Total Summerfest Expenses | | 292.00 | | \$292.00 |
| Total Special Events Expenses | 19,810.69 | 292.00 | | \$20,102.69 |
| Uncollectable Pledges | 250.00 | | | \$250.00 |
| Total Expenditures | \$46,524.88 | \$26,152.00 | \$0.00 | \$72,676.88 |
| NET OPERATING REVENUE | \$ -8,365.54 | \$ -292.00 | \$0.00 | \$ -8,657.54 |
| NET REVENUE | \$ -8,365.54 | \$ -292.00 | \$0.00 | \$ -8,657.54 |



INSTRUCTIONS: Read checklist before filling out application. There are 8 sections in this application. Complete each section and attach required documents as instructed.

Legal Name of Organization Boys & Girls Clubs of Huntington Valley

Date of IRS Exemption(include IRS letter only w/ original application) 1967

Address 16582 Brookhurst Street City Fountain Valley State CA Zip 92708

Telephone 714-531-2582 Website www.bgchv.com

Name of Executive Director Tanya Hoxsie

Name and Title of Person Submitting this Application Laura Portier-LaLumiere, Director of Development

Telephone 714-309-4962 Email Address laura@bgchv.com

Number of Paid Staff Full Time Staff Part Time Staff 180

IRS Classification (please check the appropriate box):

501(c)3 - Public Charity 501(c)3 - Private Foundation Not 501(c)3 If not,specify _____

BRIEFLY BULLET POINT YOUR KEY PROGRAMS AND SERVICES

At our Fountain Valley Branch, the Club provides before and after school care and full day programs during summer and school breaks. Programs focus on academic success, arts, sports, recreation, character building, leadership development, technology education, health, and life skills. At this branch, programs are designed primarily to benefit disadvantaged youth in grades K-8.

BRIEFLY STATE WHAT MAKES YOUR PROGRAM UNIQUE

1. At the Boys & Girls Club, there is something for every child, with hundreds of programs and activities designed to engage kids with a wide variety of interests to help them fulfill their potential.
2. The Fountain Valley Branch is a 20,000 square foot facility, built specifically for youth enrichment programs.
3. The Club focuses on low/moderate income youth who need us most.
4. The Club provides transportation to and from area schools to ensure that parents can work during kids' after school hours.

BRIEFLY DESCRIBE THE ORGANIZATION'S KEY INITIATIVES, ACCOMPLISHMENTS AND/OR CHALLENGES OVER THE PAST TWO YEARS. INCLUDE ANY INTERNAL OR EXTERNAL EVALUATION MECHANISMS USED TO EVALUATE YOUR PROGRAM (#ADMISSIONS/PEOPLE SERVED, THIRD PARTY EVALUATIONS/AUDITS

The Club has served nearly 10,000 youth each year for the last two years. BGCHV has received 3 awards from Boys & Girls Clubs of America that rank our organization as one of the top Clubs in the nation from a field of 4,000 Boys & Girls Clubs. In 2015, BGCHV was named #1 in education programming, #2 in Innovations in Safety, and in 2016, BGCHV was named #1 in arts programming.

BRIEFLY DESCRIBE THE PROJECT FOR WHICH FUNDING IS SOUGHT

The playground at the Club's Fountain Valley Branch at Mile Square Park was built in the 1990s and needs to be replaced. The Club is partnering with KaBOOM!, who will donate a new playground, but the Club must raise \$15,000 to remove the existing playground and pay a small portion of the cost of a new playground. 300 kids per day and 3500+ kids per year will use the new playground.

Amount requested from FVCF \$2,000

What is the total budget for this project. \$15,000

If this project is part of a bigger project please attach the total budget worksheet in the original application.

WHAT IS EXPECTED TO BE ACHIEVED?

In 2017, BGCHV will remove the old playground and replace it with a new playground that is expected to last for at least 15 years. Kids use the playground about 300 days per year - every day after school and all day during summer and school holidays. The playground gives hundreds of children a place to play and have fun in a safe environment. It also encourages children's healthy development keeping them active and fit while building motor skills. This play space is used primarily by kids from low/moderate income families. Most don't have big back yards or outdoor space to play in at home.

LIST OTHER POTENTIAL FUNDING SOURCES FOR THIS PROJECT WHOM YOU HAVE

CONTACTED (e.g. corporations, foundations, individuals - indicate amount sought from each)

Kingston Technology - \$10,000

Donations from individuals in the Fountain Valley community - \$3,000

BRIEFLY DESCRIBE THE POPULATION THAT WILL BE SERVED BY THIS PROJECT

About 75% of the kids at the Boys & Girls Club's Fountain Valley Branch are from low/moderate income families. Ethnicities served are diverse: 37% white, 27% Asian, 25% Hispanic, 9% multi-ethnic and 2% African American. A roughly equal number of boys and girls are served each year. The playground will primarily serve youth in grades K-8.

SERVICE WITHIN FOUNTAIN VALLEY

Number of different persons served by the organization 9,747

Seniors 65 and over _____

Adults 19-64 _____

Under 18 9,747

Total persons served 9,747

Number of Fountain Valley individuals served by the organization 6138

Percentage of Fountain Valley served as percentage of agency's total number served 63%